

**Wayne Township Economic Development Committee
Minutes for April 25, 2018**

Wayne Municipal Building
Council Conference Room
475 Valley Road, Wayne, N.J. 07470
7:30 p.m.

EDC Attendees: Robin Steinberg, Jamie Dykes, Marissa Goldberg, Frank DiPasqua, Howard Weinberg, Domenico DiMaio, Patti Tahan, Mayor Vergano

Public Attendees: Scott Walode, Patrick DeDeo

1. Meeting was called to order at 7:33pm
 - Flag Salute
 - Notification of public posting of meeting and time
2. Motion to approve minutes from March 28, 2018
 - Passed Unanimously
3. Report from Co Chairs, Dom DiMaio and Robin Steinberg
 - Per the by-laws EDC will not meet in July and August
 - In May and June EDC will review Breakfast honorees
4. New/Unfinished Business
 - Trends Committee
 - Robin Steinberg Research
 - Passaic County has offered to assist. Existing information on their website. In addition, EDC should provide some guidelines on what is needed and the county may be able to provide support.
 - Top sectors based on county information – EDC should narrow list
 - Life Science
 - Food
 - Healthcare
 - Technology (Biotech?)
 - Logistics
 - Financial Services
 - Manufacturing
 - Howard Weinberg – Business Trends:
 - Resurgence of developers to find multi-storied buildings. Last mile delivery, get within the last mile of where their customers are. And finding space to the density of their customers.
 - Food trends/hospitality
 - Steel tariffs – how this would impact development. Cost of steel to build buildings. Developers rushing to beat increases.
 - Governor proposing for incentive program. Grow NJ, changing the incentives in NJ from the former administration.
 - Industrial

- Next Steps: Provide big picture. EDC members to review provided materials and prepare feedback in May meeting
4. Report from Mayor, Chris Vergano:
 - EDC Breakfast
 - i. Date and location confirmed – Mayor Vergano’s office will provide details to the EDC.
 - ii. Discussion to provide other recognition for winners (i.e., banner or press release)
 - iii. List of attendees will be provided by Mayor Vergano’s office to the EDC for their feedback/edits.
 - iv. Speaker will be secured by Mayor Vergano’s office
 - v. Large and small speakers - EDC suggestions to be sent to the Mayor’s office by June
 - Whole Foods has announced that they will take over the old A&P location; Whole Foods will be redesigning the space and could take their development group 18 – 24 months
 - Redevelopment plan for Preakness in process
 - 150 Totowa Road may have a tenant
 - Additional development announcements should be coming in the next few months from Willowbrook Mall
 5. Report from Council President, Joseph Scuralli – Not in attendance
 6. Public Portion:
 - Scott Walode, live in Wayne over 30 years and has had a business 21 years on Riverview Dr. Inquired if there is a list of Wayne businesses that is available to other businesses in Wayne. Networking with other businesses in Wayne would be valuable to Wayne business owners.
 - Pat DeDeo, WPU – Provided a copy of the William Paterson University Economic Impact Report 2018. 200 WPU employees live in Wayne; 3K alumni in town
 7. Next Meeting scheduled for Wednesday, May 23, 2018 at 7:30pm
 8. Meeting adjourned 8:35pm